

A photograph of a man and a young boy sitting on a hay bale on a wooden chair outdoors. The man is standing behind the boy, smiling. The boy is sitting on the hay bale, smiling and pointing towards the right. The background is a bright, sunny outdoor setting with a wooden fence and some foliage.

2007 ANNUAL REPORT

BIG BROTHERS BIG SISTERS
OF THE INLAND NORTHWEST

Little Moments Big Magic

The **MISSION** of Big Brothers Big Sisters of the Inland Northwest is to help children reach their potential through professionally supported one-to-one relationships with measurable outcomes.

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MESSAGE FROM THE BOARD PRESIDENT

I would like to express my appreciation to all of you who decided to take an active role in our community's future. Big Brothers Big Sisters of the Inland Northwest can only move forward when all of you come together to provide each of those critical pieces that lead to the success of our children.

Spokane is a strong community that has always valued it's youth. As a community we realize that our future is tied directly to the success of our children and these successes have implications to both our economic and social future. Big Brothers Big Sisters of the Inland Northwest spent 2007 working to ensure a future for these children. As a result of this work, 751 children were matched with 751 adults. These mentors were made up of you and your peers, and this makes a strong statement about the investment in Spokane's youth. These 751 children have the chance at a better start toward their potential. By having a mentor in their life they have a positive adult role model to guide them through the challenges they face every day. To

serve 751 kids we were able to have tremendous new match growth during 2007. This took the unique combination and hard work of volunteers, board members, staff members, schools, local businesses, and donors.

As we progressed through 2007 and prepared for the next set of challenges and opportunities we focused our service efforts on kids who have the greatest set of challenges in their lives. Through our involvement with the *Our Kids Our Business* campaign in Spokane and Coeur d'Alene we have come to the realization that we must not only continue to grow in our ability to provide mentors to more kids but focus our efforts on groups of kids that otherwise would not have access to our program. We are working to partner with other organizations serving high risk kids in our community to provide mentors to those children at the greatest risk of not being a part of Spokane's future. We are taking part in a research grant in partnership with Washington Mentors and the Gates Foundation to answer some tough questions about how to best support and mentor youth who are at the highest risk. This great opportunity will allow us to have a renewed impact on the needs of our children and our future.

All of us want to express our gratitude for your involvement and invite you to continue your participation with us as we continue to work toward the success of our youth in our own communities.

Sincerely,



Jack Lucas
President
2007 Board of Directors



VOLUNTEERS OF THE YEAR

Our programs and services could not continue without the support of our dedicated staff, our mentors, the families we serve and the community support we are so grateful to have. In December we recognized many of these individuals and partners at our annual recognition dinner.



**Special Thanks to Qdoba for
catering our 2007 Volunteer
Recognition Event!**

**Bill Wallace
Heidi Pierce
Kathleen Engh
Greg Smith
Fairchild AFB
Gayle Jacklin**

**2007 Community Based Big Brother of the Year
2007 Community Based Big Sister of the Year
2007 School Based Big Sister of the Year
2007 School Based Big Brother of the Year
2007 Community Partner of the Year
2007 Board Member of the Year**

LITTLE BROTHER, BIG HEART

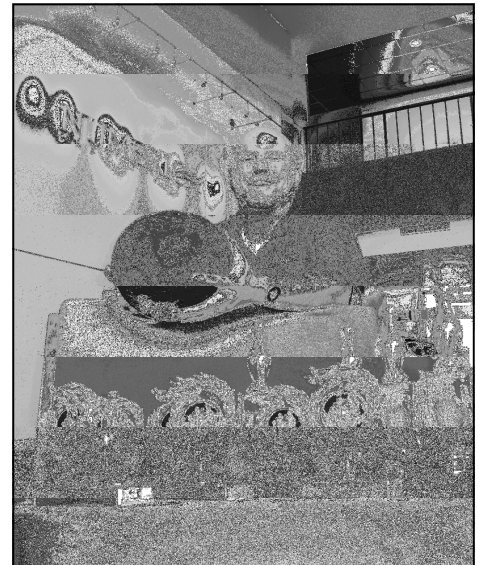
Scott Ellison makes the world a better place by giving back to Big Brothers Big Sisters of the Inland Northwest. Scott, an employee at Numerica Credit Union, took home the 2007 trophy for most money raised by a single bowler during our Bowl for Kids Sake fundraiser, a title he has held several years, raising more than \$10,000 total. Why would this 37 year old work so hard to recruit coworkers and raise money for Big Brothers Big Sisters? According to Scott, "I want to help other boys that may be in the same situation I was as a child and because I was fortunate enough to be a Little Brother myself." When Scott was 11 years old, his mother, a single mom, made a call to the agency to enroll him in the program and he was offered a "couples match." There was no male influence in his life and he had never known his own father, but Scott was excited if not a bit nervous to get started with his match.

On December 19, 1983 and for the next three years Scott was matched to Andy and Becca McCallister. Scott describes the support and mentoring that he received from the McCallisters as a significant, life-shaping experience with nothing but good memories to hold. The McCallister's often attended Scott's soccer games and often would hang out and kick a soccer ball around or play video games. They got together nearly every week and Scott looked forward to Saturday's with Becca and Andy. Scott says, "Being a Little Brother matched to such patient, committed, and caring people made life a little easier for me!"

In spite of the increased miles between them Scott remains close to Becca keeping in touch via email. In a recent email to our agency, Becca writes, "Scott is the same caring, uplifting boy I met 26 years ago. He was always a comedian and with his energetic personality, people are drawn to him. He loves life and even though things in his life could have really brought him down, he never let on. His enthusiasm is contagious. I really miss being around him as he is such a joy. If you want a friend for life, Scott is the one you can count on. He is a wonderful young man who has so much to share."

Scott and his wife, Janelle, are proud parents of 5 year old daughter, Keira and, on the same day they purchased their new house, they found out they are now expecting a second child. However, there have been some hard times recently. On November 30, 2007 at 11:30 am Scott suffered a major heart attack and has spent this year recovering from his triple by-pass surgery, but his prognosis is good and he is feeling fine these days. This would slow a lesser man down, but not Scott Ellison. He started recruiting friends and coworkers a year ago to join a BFKS team and after his initial recovery from his heart surgery he was up and back at it barely missing a beat recruiting more teams, raising money and bowling at BFKS this spring!

Scott you are a shining example of gratitude and giving back to your community. Thank you for all you have done and for helping the kids in our Big Brothers Big Sisters program!



PROGRAM REPORT

2007 was a year of continued growth in new matches and total children served as well as the agency's first full year utilizing our state-of-the-art Automated Information Management System (AIM) and Service Delivery Model. This real-time, web-based system allows the agency program to operate with a high degree of efficient and effective program management that is in line with Big Brothers Big Sisters of America National Standards for One-To-One Mentoring. AIM functions as a workstation for all of our dedicated program staff including supervisors and directors.



Our Community Based Program ended the year with 9% growth overall in children served with a phenomenal 68% growth in children served in Kootenai County's Community Based Program. An increase in revenue and an active advisory board are credited with this turn-around in Kootenai County. It is also important to recognize the consistent support of the Coeur d Alene Press who featured stories about our matches several times over the past couple of years helping to maintain a steady flow of mentors applying to the program.

Community Based Score Card Open as of January 1, 2007 = 297	12.31.2007	2007 Goal	% to Goal	2006 Actual
Active Matches (Open at end)	309	327	94%	297
Children Served (Total Matches)	463	430	108%	391
New Matches Made	166	133	125%	121

School Based matches declined by 8% for the 2007 school year and reorganization is planned prior to the start of the 2008 school year. However, some individual schools, Grant, Garfield, and Michael Anderson continued to perform very well throughout the 07-08 school year. 2007 brought changes in staffing for the SBM program. In August permanent part-time Match Support Specialists were hired to manage the SBM matches, replacing the practice of hiring work-study students in this role. Due to budget constraints and declining numbers in the SBM program the position of School Based Program Manager was eliminated and replaced with a part-time Match Support Supervisor who also manages a caseload of six schools.

Site Based Score Card Open as of January 1, 2007 = 152	12.31.2007	2007 Goal	% to Goal	2006 Actual
Active Matches (Open at end)	123	167	74%	152
Children Served (Total Matches)	288	359	80%	326
New Matches Made	138	156	88%	142

2007 AUDITED FINANCIAL STATEMENT

Support and Revenue

Fundraising Events	\$499,827
Contributions	\$69,735
Grants	\$68,660
In-Kind Contributions	\$116,466
Interest and Dividends	\$151,303
Losses on Investments	(\$26,694)
Loss on Disposition of Assets	(\$3484)
Miscellaneous	\$31,446
Endowment Support	\$184,154
Total Support	\$1,091,413

Program Expenses

Program Services	\$649,138
Management and General	\$58,234
Fundraising	\$384,041
Total Expenses	\$1,091,413

Revenue at a Glance



■ Fundraising
■ Contributions
□ Grants
□ In-Kind
■ Interest/Dividends
■ Miscellaneous
■ Endowment

BOWL FOR KIDS' SAKE

For more than 20 years friends, families and co-workers from across the Inland Northwest have formed bowling teams, solicited donations, and come out for a weekend of fun and friendly competition to "Bowl for Kids' Sake". With help from over 1300 participants, in 2007 we raised over \$125,000 for our organization, programs and services in Spokane and Kootenai Counties.

We are fortunate for the support from major sponsors **DAA Northwest, Sterling Savings Bank, and Fred Meyer** for our Spokane event and for lane sponsors AmericanWest Bank, Anastasi & Moore, Coeur d'Alene Metals, Cricket Communications, Empire Ford, Evergreen Dealer Services, Goodrich Corporation, IAAFF Local 2916, Instant Sign Factory, Kimmel Athletic Supply, LeMaster & Daniels, Lydig Construction, Mullane Family, National City Mortgage, Numerica Credit Union, One Eighty Networks, Plese Realty, Rivercity Networkers, Rosauers, Spokane Rock Products and Wolf Majeskey Rapp.



In Kootenai County, we are grateful for support from major sponsors **Coldwater Creek, Fred Meyer, North Idaho Title, Super 1 Foods, and Wal-Mart**. In addition, lane sponsors for this event included 1st American Title, Advanced Benefits Management, Best Buy, Callahan and Associates, CDA Mines, Empire Airlines, English Funeral Chapels, Hagadone Corporation, Harris-Dean Insurance, Jacklin Seed by Simplot, J-U-B Engineers, Kootenai Electric, North Idaho Rental Company, Loretta Reed of Windermere Read Estate, Shannon Plumbing and Heating Inc., Transector Systems, Time Warner Cable, Time Warner Television, Viking Construction, Waste Management, and Yates Funeral Home.

KOOTENAI GOLF CLASSIC

As an inaugural event, the 2007 Kootenai Golf Classic raised the bar for golf events in our region. Netting over \$40,000, this event has given Big Brothers Big Sisters the means to expand our services in Kootenai County, reaching a new milestone of serving over 100 children in North Idaho alone. We would like to give special thanks to our honorary chairs, Don, Duane, and Doyle Jacklin from Jacklin Land Company, for being part of the Kootenai Golf Classic, bringing both heart and enthusiasm to our organization, our programs, and our event.



Major sponsors for the Kootenai Golf Classic include:

Honeysuckle Glade

The Pointe at Post Falls

Jacklin Land Company

Jacklin Seed by Simplot

We would also like to thank all of the volunteers and golfers for making this event so very successful in 2007. We brought together business men and women from across North Idaho to raise funds for mentoring services in North Idaho, but we ended up creating an event that will continue to make a difference in the lives of children for years to come.

SPOKANE GOLF CLASSIC

The 9th Annual Spokane Golf Classic took place on September 24, 2007 at the Spokane Country Club. Under the guidance of event chairs Craig Johnson (Safeway), Mark Lax (Pawn-1 Inc.), and Roger Williams (Williams Inland Distributors), representatives from Safeway, our title sponsor, joined 136 golfers from companies throughout the region for fine food, fabulous contests, relaxing massages, and, of course, a great round of golf. As one of our major fundraisers, this event netted over \$120,000 for our organization and participants enjoyed listening to honorary chair Jack Lucas share words of inspiration and stories of mentoring success. Special thanks goes to the following sponsors who made the 2007 event so successful.

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The staff and board at Big Brothers Big Sisters of the Inland Northwest would like to thank the following contributors for helping our organization change lives and fulfill our mission.

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\$10000+

Judy Hudson

Magic Maker

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Asphalt Company

J & H Contracting

Gayle Jacklin

Jacklin Seed by Simplot

Mountain West Bank

Northern Quest Casino

Odom Northwest Beverage

Payne Financial

Pickseed Group

Jim Prussack

Renhack Marketing Services

Diana Riggins

Seeds Inc.
Spokane Transfer & Storage
SRM Development
Sterling Savings Bank
Stimson Lumber Company
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Time Warner Cable
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Starbucks Coffee

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Time Warner Cable

TMI Tours & Cruises

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Glenn Jacklin

Paras General Contractors

SRM Development

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KHQ TV
Savvy Marketing

Bowl for Kids' Sake

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\$5000+

DAA Northwest

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Little Moments Sponsor

\$2500+

Fred Meyer

Matchmaker Sponsor

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\$500+

Goodrich Corporation

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Bowl for Kids' Sake

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Matchmaker Sponsor

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Fred Meyer

North Idaho Title

Panhandle State Bank

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Super 1 Foods

Wal-Mart

Big Brothers Big Sisters of the Inland Northwest
222 West Mission Avenue, Suite 210
Spokane, WA 99201



Join us for just a Moment!

Please join us for an one-hour introductory session and find out more about our agency, programs and the children and families we serve in your community. We guarantee that you will leave inspired to make a difference.

Kootenai County call 208-667-0579

Spokane County call 509-328-8310

www.northwestbigs.org